

MODULE 7

BILLING, CLAIMS & REVENUE SYSTEMS

AUDIOLOGISTS



3 Ethics CEUs • ON-DEMAND • SELF-PACED • OPEN TO MEMBERS & NON-MEMBERS

Getting the clinical work right is only half the job; being paid fairly and lawfully for that work is the other half.

This module guides Audiologists through the complete billing and revenue cycle: coding claims correctly, understanding what happens after submission and building a practice that remains financially sustainable over the long term.



Billing & Coding

The Five Golden Rules, ICD-10 coding, PMBs, the ten most common coding errors and compliant versus non-compliant billing scenarios. The topic also includes a dedicated Billing, Coding and Compliance Toolkit.



Claims, Reimbursement and Compliance

Understand how medical schemes assess claims, why claims may be rejected or underpaid and which documentation and compliance principles help protect practice revenue.



Revenue Optimisation and Sustainability

Identify the factors that drive practice revenue, the common sources of revenue leakage and ways to balance patient affordability with practice viability.



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By the end of this module, you will be able to:

- Code and bill audiology services accurately and defensibly using the appropriate ICD-10 and procedure codes.
- Follow a claim through the full revenue cycle and identify why claims are rejected, delayed or underpaid.
- Apply HPCSA-aligned billing principles to support compliance and preparedness for an audit.
- Identify and address common sources of revenue leakage in private practice.

Who it's for: Audiologists in private practice who want to strengthen their billing and coding practices, reduce rejected or underpaid claims, improve revenue-cycle management and maintain ethical, compliant billing systems.

Members – R800 • Non-members – R1 050

How it works: Watch the pre-recorded presentations, complete the practical activities and then pass a short, auto-marked online assessment (multiple-choice questions, with a pass mark of 80%) to earn 3 Ethics CEUs. The module is practical and aligned with HPCSA requirements throughout.

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